Account Analysis, Analysis, Business Growth, Client Presentation, Client Relationship Management, Commitment, Communication, Corporate Finance, Due Diligence, Facilitate, Financial Transaction, Investment Banking, Market Research, Mergers and Acquisition, Negotiating, Presentation, Proven Track Record, Team Leadership, team productivity

**Emma Clarke**

**Contact Information:**

* **Address:** 78 Willow Road, Manchester, M14 6FF, England
* **Email:** emma.clarke@email.com
* **Phone:** +44 7123 987123
* **LinkedIn:** linkedin.com/in/emmaclarke

**Professional Summary:**

Dedicated and results-driven Investment Banker with 9 years of experience in financial analysis, mergers and acquisitions, and corporate finance. Demonstrates strong analytical skills, client relationship management, and a commitment to providing strategic financial solutions. Proven track record in executing high-value transactions and driving business growth.

**Education:**

**University of Manchester (Russell Group)**

* MSc Finance, Merit
* Graduated: 2013

**University of Birmingham (Russell Group)**

* BSc Economics, Upper Second Class Honours
* Graduated: 2012

**Professional Experience:**

**HSBC Bank** *Associate Director of Investment Banking*  
*Manchester, UK*  
*2018 - Present*  
Leading a team of analysts, managing M&A transactions, and providing strategic financial advice to clients. Responsible for conducting due diligence, financial modelling, and negotiating deal terms. Successfully enhanced client satisfaction and contributed to business growth.

* **Key Achievements:**
  + Managed a £300 million acquisition of a fintech company.
  + Improved team productivity by implementing advanced financial modelling tools.
  + Increased client portfolio value by 25% through strategic advisory.
  + Recognized for exceptional client relationship management and leadership skills.

**Barclays Capital** *Investment Banking Associate*  
*Manchester, UK*  
*2015 - 2018*  
Supported senior bankers in managing client relationships, conducting financial analyses, and executing complex financial transactions. Played a key role in the successful execution of several high-value transactions.

* **Key Responsibilities:**
  + Conducted detailed financial modelling and valuations for M&A transactions.
  + Assisted in negotiating deal terms and facilitating successful transaction closures.
  + Prepared financial reports and presentations for client meetings.
  + Mentored junior analysts, improving their financial analysis skills.

**Lloyds Banking Group** *Investment Banking Analyst*  
*Manchester, UK*  
*2013 - 2015*  
Gained hands-on experience in financial modelling, market research, and transaction execution. Supported senior bankers in managing client relationships and executing complex financial transactions.

* **Key Contributions:**
  + Assisted in the execution of several high-profile M&A transactions.
  + Conducted market research and financial analysis to support transaction decisions.
  + Prepared financial models and valuation reports for client presentations.
  + Developed strong analytical and problem-solving skills.

**Skills:**

* Mergers and Acquisitions
* Corporate Finance
* Financial modelling and Analysis
* Strategic Advisory
* Client Relationship Management
* Market Research and Risk Assessment
* Team Leadership and Development
* Negotiation and Communication

**Certifications:**

* Chartered Financial Analyst (CFA) Level III Candidate
* Advanced Financial modelling and Valuation Certification